

**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
PROCUREMENT DIVISION**

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 428-8715

Fax: (540) 347-5753

NOTICE OF CONTRACT AWARD

1. **DATE:** August 8, 2002
2. **COMMODITY NAME:** Cellular Phone Service
(FX Cty - Wireless Communication Services)
3. **CONTRACT NUMBER:** BL01-405484-39A-C
4. **SUPERCEDES:** BL970094039A&B
5. **CONTRACT PERIOD:** 9/15/2000 through 8/31/2002
9/1/2002 through 8/31/2003 – renewal #1
6. **RENEWAL OPTIONS:** One) One Year Terms
7. **CONTRACTOR(s):**
VN: (to be assigned)
 - (a) **AT&T Wireless Services**
11710 Beltsville Drive
Beltsville, MD 20705
Attn: Jennifer Williams
Ph:(410) 336-1064 Fax(301)586-3344
 - VN: 637698 (Eqpt)
 - (b) **Cingular** (for equipment) **Cingular** (for service)
7855 Walker Drive, Suite 100 P.O. Box 9681
Greenbelt, MD 20770 New Haven, CT 06536
Attn: Bob McAdam
Ph:(301) 489-3168 Fax:(301)489-3480
 - VN: 637699 (Service)
 - VN: 637047
 - (c) **Verizon Wireless**
7600 Montpelier Road
Laurel, MD 20770
Attn: Patrick Devlin
Ph:(240) 568-1600 fax:(240-568-1920
8. **TERMS:** Net 30
9. **FOB:** Destination
10. **PRICES:** See attached for details
11. **FOR FURTHER INFORMATION CONTACT:** Barbara Whitehurst
Buyer, PH (540) 428-8715
12. **NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS:** This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein.

INSTRUCTIONS

1. This contract is for service and equipment. If you do not have cellular phone equipment, please pick the type of service coverage you would like and contact that representative for equipment information.
2. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. Purchase Orders and extra copies of the Procedures Manual can be obtained by calling Procurement at (540) 428-8717 or 8720.
3. The applicable contract number, vendor number, total dollar amount (can be done as a "Not to exceed" estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
5. Renewals: As stated on the face of this notice, two (1) one-year terms remain on this contract. The decision as to whether to exercise the renewal option will be made by the contract officer, with input requested from the using departments, approximately sixty days in advance of the expiration date of the current term.

Contract and Vendor Information

I. RATE PLAN PRICING FOR CELLULAR SERVICE

Contract Number: BL01-405484-39B Cingular

Cellular Rate Plan "A" Service Charges:

- (1) \$0.00 Monthly Fee (no activation fee, just billable airtime)
- (2) \$.23 Per-anytime minute charge (after included minutes)
- (3) \$10.00 Group Calling fee (per month)

Cellular Rate Plan "B" Service Charges:

- (1) \$13.99 Monthly Fee (includes 60 anytime minutes)
- (2) \$.35 Per-anytime-minute charge (after included minutes)
- (3) \$10.00 Group Calling fee (per month)

Cellular Rate Plan "C" Service Charges:

- (1) \$23.99 Monthly Fee (includes 250 anytime minutes)
- (2) \$.30 Per-anytime-minutes charge (after included minutes)
- (3) \$10.00 Group Calling fee (per month)

Contract Number: BL01-405484-39C Verizon Wireless

Cellular Rate Plan "D" Service Charges:

- (1) 39.99 Monthly Fee (includes 600 anytime minutes)
- (2) \$.25 Per-anytime minute charge (after included minutes)
- (3) \$10.00 Group Calling fee (per month)

Cellular Rate Plan "E" Service Charges:

- (1) \$75.00 Monthly Fee (includes 60 anytime minutes)
- (2) \$.35 Per-anytime-minute charge (after included minutes)
- (3) \$ N/A Group Calling fee (per month)
- (4) Included features: Call Waiting, Call Forwarding, No Answer/Busy Transfer, 3-way calling, Voice Mail with Message Waiting Indicator, Caller ID. No Landline Termination Fees apply. (Normally \$.10 per completed call)

Cellular Rate Plan "F" Service Charges with Verizon Wireless:

Verizon Wireless' unlimited wireless data service. Includes Internet, Intranet, E-mail applications within Verizon Wireless using Cellular Digital Packet Data (CDPD) for laptop and CE devices, and Palm Operating devices.

NOTE: For a copy of the details for these services, contact the buyer listed on the front of the notice.

Cellular Rate Plan "G" Optional Services with Verizon Wireless:

Verizon Wireless' National SingleRate program offers six calling plans that provide national coverage with no roaming or long-distance charges. These plans include an allotment of minutes and a variety of included features. Certain restrictions and customer requirements may apply and features may not be available in all areas.

NOTE: For a copy of the details for these services, contact the buyer listed on the front of the notice.

II. Equipment Pricing for Cellular Plans Awarded to Cingular

1. Basic Dual-mode Digital Telephone
 - a. Make/Model: Nokia 5120
 - b. Purchase Price: \$22.00
 - c. Monthly Lease: \$5.00Delivery: 3 calendar days after receipt of order
2. Vehicle Hands-free Kit for #1 above
 - a. Make/Model: Nokia Cark91
 - b. Purchase Price: \$150.00Delivery: 3 calendar days after receipt of order
3. Deluxe Dual-mode Digital Telephone
 - a. Make/Model: Motorola StarTAC
 - b. Purchase Price: \$79.00
 - c. Monthly Lease Cost: \$10.00Delivery: 3 calendar days after receipt of order
4. Vehicle Hands-free Kit for #3 above
 - a. Make/Model: Motorola Deluxe Hands free Kit
 - b. Purchase Price: \$199.00Delivery: 3 calendar days after receipt of order
5. Other accessories not listed above (cases, data cables, enhanced chargers/batteries, etc.)
Delivery: 3 calendar days after receipt of order.

III. Equipment Pricing for Cellular Plans Awarded to Verizon Wireless

1. Basic Dual-mode Digital Telephone
 - a. Make/Model: Qualcomm 860 or Audiovox CDM 4000
 - b. Purchase Price: \$62.48 (Includes CLA, AC/desktop charger with Lithium Ion Battery)
 - c. Monthly Lease: \$ n/aDelivery: 3 calendar days after receipt of order
2. Vehicle Hands-free Kit for #1 above
 - a. Make/Model: Qualcomm Hands Free Kit or Audiovox Hand Free Kit
 - b. Purchase Price: \$159.99 – Qualcomm/ \$127.99 AudiovoxDelivery: 3 calendar days after receipt of order
3. Deluxe Dual-mode Digital Telephone
 - a. Make/Model: Motorola StarTAC 7868 Tri-Mode Phone
 - b. Purchase Price: \$192.48 (includes CLS, AC/Desktop charger w/Lithium Ion Battery)
 - c. Monthly Lease Cost: \$ n/aDelivery: 3 calendar days after receipt of order
4. Vehicle Hands-free Kit for #3 above
 - a. Make/Model: Motorola StarTAC 7868 Hands Free Kit
 - b. Purchase Price: \$150.99Delivery: 3 calendar days after receipt of order
5. Verizon Wireless is offering a 25% discount on all accessories. Hands free kit listed above include the discount. A wide variety of accessories are available.

IV. Optional Migration Proposal

1. One-Time migration methodology, including costs, to change out existing analog cellular telephones

Cingular: \$0.00 offer good for sixty (60) days after award. No cigarette lighter adapter, No Lithium Ion Battery or Nickel Metal Hydride battery included.

Verizon: \$62.48 per unit

Delivery: 3 days after receipt of order

2. Web Billing Information and Customer Service

Cingular: Yes

Verizon: No

NOTE: For a copy of the details for these services, contact the buyer listed on the front of this Notice of Contract Award.

V. RATE PLAN PRICING FOR PCS Service Only

Contract Number: BL01-405484-39A AT & T for PCS Service
(Personal Communication Service)

Plan "A" PCS Service:

- (1) 13.99 Monthly Fee (includes 20 anytime minutes)
- (2) .32/.12 Per-anytime minute charge (after included minutes)
- (3) N/A Group Calling fee (per month)

Plan "B" PCS Service:

- (1) \$14.99 Monthly Fee (includes 60 anytime minutes)
- (2) \$.25 Per-anytime-minute charge (after included minutes)
- (3) \$ N/A Group Calling fee (per month)

Plan "C" PCS Service:

- (1) 29.99 Monthly Fee (includes 250 anytime minutes)
- (2) .30 Per-anytime minute charge (after included minutes)
- (3) N/A Group Calling fee (per month)

Plan "D" PCS Service:

- (1) \$49.99 Monthly Fee (includes 600 anytime minutes)
- (2) \$.25 Per-anytime-minute charge (after included minutes)
- (3) \$ N/A Group Calling fee (per month)

Plan "E" PCS Service:

- (1) \$89.99 Monthly Fee (includes 600 nationwide, anytime minutes)
- (2) \$.25 Per-anytime-minute charge (after included minutes)
- (3) \$ N/A Group Calling fee (per month)

Plan "F" PCS Service

Monthly fee includes unlimited wireless data

NOTE: Contact Buyer for rates based on various configurations.

VI. Equipment Pricing for PCS Only Awarded to AT & T Wireless Service

1. Basic Dual-mode Digital Telephone
 - a. Make/Model: Ericsson A1228
 - b. Purchase Price: \$0.00 (49.99-50.00 service credit)
 - c. Monthly Lease: \$N/A
Delivery: 2-4 calendar days after receipt of order
2. Vehicle Hands-free Kit for #1 above
 - a. Make/Model: Ericsson Hands Free Car Kit
 - b. Purchase Price: \$150.00 (includes on-site installation)
Delivery: 2-4 calendar days after receipt of order
3. Deluxe Dual-mode Digital Telephone
 - a. Make/Model: Nokia 5160
 - b. Purchase Price: \$24.99 (or 50.00 – 74.99 service credit)
 - c. Monthly Lease Cost: \$N/A
Delivery: 2-4 calendar days after receipt of order
4. Vehicle Hands-free Kit for #3 above
 - a. Make/Model: Nokia Hands Free Car Kit
 - b. Purchase Price: \$150.00 (includes on-site installation)
Delivery: 2-4 calendar days after receipt of order
5. Other Accessories not listed above (cases, data cables, enhanced chargers/batteries, etc.)
Delivery: 2-4 calendar days after receipt of order
6. Deluxe Dual-mode Digital telephone with Data Capabilities
 - a. Make/Model: Ericsson R280
 - b. Purchase Price: \$24.99 (or 50.00-74.99 service credit)
 - c. Monthly Lease Cost: \$ N/A
Delivery: 2-4 calendar days after receipt of order.

Web Access for billing information and customer service available at no additional cost.